

## **Damovo partners with GemaTech for telecoms business continuity**

**Horsham, UK – 30<sup>th</sup> June 2010** – Damovo UK, the enterprise ICT solutions and service provider, today announced a partnership with GemaTech, the specialist supplier of telecoms-orientated business continuity and resilience services. The referral agreement will allow for GemaTech's sales and technical personnel to work with Damovo's pre-sales and technical support teams to help address customers' specific business continuity needs. Upon a solution being agreed by a Damovo customer, GemaTech will then deliver the solution directly to the customer as a fully-managed service.

GemaTech offers a series of proactive and reactive DDI (Direct Dial Inwards) recovery solutions that will provision high-levels of telecoms resilience and flexibility in the event of major disruption to an enterprise's communications infrastructure. GemaTech's solutions, which are located in the operator network, allow incoming PSTN calls to be re-directed quickly and efficiently to any number of destinations including mobile phones.

Paul Meakin, Portfolio Manager at Damovo UK, said "Telecoms is a business-critical function for the majority of businesses, therefore it is essential that in the event of major disruption they are able to minimise the potential damage. Through working with GemaTech, we will be able to offer customers higher levels of telecoms resilience and flexibility to give them greater peace of mind."

Graham Chick, CEO at GemaTech, said "Damovo has a great heritage in the enterprise ICT space so we are delighted to be able to work more closely with them. We will now be able to offer our solutions to a wider customer base and at the same time customers will be able to benefit from both organisations' combined telecoms knowledge and expertise".

-ENDS-

### **About Damovo UK ([www.damovo.co.uk](http://www.damovo.co.uk))**

Damovo is an established ICT provider and integrator with over 30 years' experience – from IP-enabled connectivity, infrastructure and desktop to fixed and mobile devices and multimedia applications whatever your communication requirements. From supply only to a fully outsourced solution, our services cover the spectrum of consultancy, design, implementation, support and lifecycle management.

Damovo partners with over 100 technology specialists, holding the highest levels of accreditation with Microsoft, Aastra, Cisco Systems, Extreme and Mitel.

As part of the Damovo Group Limited, which has operations in ten countries, Damovo UK has more than 600 clients spanning 5,000 sites. Clients include Mersey Care NHS Trust, Bournemouth University, Manchester United, Transport for London, Nutricia, Bank of England and Imperial College Healthcare NHS Trust, North Ayrshire Council and University of St Andrews.

### **About GemaTech ([www.gematech.co.uk](http://www.gematech.co.uk))**

GemaTech is a specialist telecoms technology company focusing on the design and development of solutions for organisations to implement telecoms resilience and compliance.

Each solution helps our customers maintain business continuity through any disruptive situation as our core technology enables 100% of incoming calls to be instantaneously and seamlessly re-routed on an individual DDI by DDI basis to any alternative phone in any location, with the added ability to securely voice record incoming, outgoing and re-routed phone calls.

Our customers include Kings College Hospital London, Reigate and Banstead Borough Council, Inmarsat and KBC Peel Hunt.

Founded in 1995, The GemaTech Group is an established group of privately owned companies with a proven track record in designing, developing, distributing and selling innovative and leading edge products and solutions into both the Public and Private sectors.

**For further information, please contact**

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