

UNDERSTAND. DELIVER. IMPROVE.

# DAMOVO DEPLOYED MICROSOFT LYNC SERVER 2010 TO GEA'S WORLD-WIDE LOCATIONS

"Lync Server will dramatically change the way we communicate in a positive way, and it will help us improve productivity and reduce costs at the same time."



## GEA GROUP



### Industry: Food and Energy

Region: worldwide

Size: approx. 20,000 employees

www.gea.com

About GEA Group: GEA Group Aktiengesellschaft is one of the largest system providers for food and energy processes. As an internationally operating technology group, the company focuses on process technology and components for demanding production processes in various end markets.

The group generates about 70 percent of its revenue from the long-term growing food and energy industries. The company's workforce comprised over 20,000 employees worldwide.

GEA Group is a market and technology leader in its business areas.

## Understand

Because the group grew through acquisitions, it lacked centralized standards for its IT solutions. Individually companies or offices generally purchased the solutions they needed. This lack of central control sometimes led to issues when the companies wanted to work together. One area that was particularly affected was communications.

The heterogeneous systems were a barrier to effective collaboration and led to higher costs for procurement and administration. GEA wanted to replace its heterogeneous communications tools with a solution that would reduce costs and facilitate improved communications across the company.

## Deliver

GEA worked with Damovo to design and deploy a Lync Server 2010 solution to 18,000 user worldwide, which provides instant messaging, presence, conferencing, desktop sharing and voice communications through a single client. The architecture consists of a pool of two consolidated front-end servers, which provides high-availability in the event one of the servers fails.

The solution also deployed a Monitoring Server to generate reports on usage and call quality. For the backend database, it is using a four-node Microsoft SQL Server 2008 Cluster. The group deployed voice capabilities using AudioCodes gateways that are connected directly to the publicswitched telephone network (PSTN).

## Improve

Damovo deployed Microsoft Lync Server 2010 to provide voice, conferencing, instant messaging and presence to GEA's worldwide locations. GEA Group consolidates communications solutions to save money and improve productivity.

With the Lync Server 2010 deployment, GEA is providing a standardized communications infrastructure for all of its employees. Having a standard communications solution for the entire company will help GEA reduce costs in many areas for example for reduced telephone fees or hosted web conferencing. The solution will foster collaboration between offices by making it easier for people to find and contact coworkers. It also provides the instant communications and social media integration that younger users expect.

The implementation of Lync Server 2010 has boosted flexibility, collaboration and productivity across the organisation.

Lync Server will dramatically change the way we communicate in a positive way, and it will help us improve productivity and reduce costs at the same time."

Rolf Parschau,

Group CIO, GEA Group



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Damovo delivers technology-enabled business efficiencies to enterprises around the world, enabling them to stay ahead in today's digitally transforming world.

Our customers benefit from our 40 years of experience, expertise and ecosystem of industry partners. Through our consultative approach (understand, deliver and improve) we work with our customers to explore how technology can support their business objectives now and into the future. Our portfolio includes solutions around Unified Communications and Collaboration, Enterprise Networks, Contact Centres, Cloud Services and Global Services.

Damovo has regional offices across Europe and a global capability spanning over 120 countries. Whatever the sector and wherever the geography, we give our 2,000 customers the tools they need to accomplish continuous business improvement.

Explore more at www.damovo.com