

DAMOVO

UNDERSTAND. DELIVER. IMPROVE.

INNOVATIVE NETWORK SOLUTION FOR STERNPARTNER

Damovo has provided SternPartner with an impressive stand-alone and user friendly Wi-Fi solution from Cisco. This solution reduces the strain on the existing infrastructure and permits convenient cloud-based administration.



STERNPARTNER



Industry:
Automobil

Region:
Germany

Size:
approx. 700 employees

Turnover:
€ 107 mln. (2011)

www.sternpartner.de

About SternPartner GmbH & Co KG

The history of SternPartner extends back to 1911. The family-run business is a modern, multi-brand sales operation, focusing primarily on Mercedes Benz. It sells over 170 demonstration vehicles and 250 used cars per year and processes roughly 70,000 garage service orders through its 14 branches. Alongside Mercedes it also sells Citroën and Opel.

Understand

SternPartner GmbH & Co.KG was looking for a stand-alone secure Wi-Fi infrastructure. The aim was to allow the employees to go online using the company's iPhones and iPads. In addition to the optimisation of work processes using mobile devices, for example in distribution, service acceptance and diagnosis, a further aim was to relieve the strain on the existing infrastructure and to allow customers and visitors to use the Wi-Fi at the individual locations in the future.

Uwe Fabian, Head of IT at SternPartner: "At first we wanted to use the existing workshop Wi-Fi. We asked for a quotation for rolling out this solution across all sites. The total investment amount was way outside our budget. We were also unimpressed by the fact that we couldn't set it up and configure it ourselves – and would need to take out extensive agreements with a service provider."

Deliver

After conducting an analysis of SternPartner's requirements and the existing infrastructure, Damovo opted for a central network solution from Cisco involving the installation of a switch, a security solution, and multiple access points at each site. The set-up and configuration were carried out by SternPartner's own IT department. They did this on the basis of a two-hour Meraki briefing carried out by Damovo. The user-friendly administration allows SternPartner to access all other sites from its main location, to work proactively and to solve problems remotely.

Improve

The Damovo solution offers many advantages to SternPartner. 50 employees across the company now use the central network solution to access the Internet. In addition to the problem – free implementation and configuration, SternPartner also benefits from the simple, cloud-based administration of the solution.

In the near future SternPartner is planning to switch from the existing MPLS wide area network to its own nationwide VPN. As a result of the drastic increase in bandwidth at all locations, SternPartner can expect substantial gains in performance and significantly lower costs.

“We are delighted with the solution as it meets all of our requirements in full. Damovo is an experienced and competent partner and we've been more than impressed by their commitment and collaborative approach.”

Uwe Fabian,

Head of IT, SternPartner GmbH & Co. KG

Damovo delivers technology-enabled business efficiencies to enterprises around the world, enabling them to stay ahead in today's digitally transforming world.

Our customers benefit from our 40 years of experience, expertise and ecosystem of industry partners. Through our consultative approach (understand, deliver and improve) we work with our customers to explore how technology can support their business objectives now and into the future. Our portfolio includes solutions around Unified Communications and Collaboration, Enterprise Networks, Contact Centres, Cloud Services and Global Services.

Damovo has regional offices across Europe and a global capability spanning over 120 countries. Whatever the sector and wherever the geography, we give our 2,000 customers the tools they need to accomplish continuous business improvement.

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